



## Webinar Recordings

**February 13, 2023:** [NVCA Annual Meeting](#)

NVCA hosted our Annual Meeting that covered key policy updates as we head into 2024. There is currently a lot on the table that could impact the VC industry and we want our members to be well informed. The policy update is followed by an election update from the consultants at Mehlman Group.

**December 14, 2023:** [2023 Year-End Valuations Considerations in a Volatile Market](#)

NVCA and EY discussed the current VC valuation landscape as 2023 came to a close. This included examples of valuation scenarios and how to think through them given the shifting economic environment.

**October 12, 2023:** [SRS Acquiom: Trends in Life Sciences M&A](#)

NVCA and SRS Acquiom discussed the 2023 SRS Acquiom Life Sciences M&A Study. This included insights from 383 life sciences transactions (aggregate deal value of \$70.6B up-front plus \$74.1B earnout potential), including milestone achievement data on 211 deals that have at least one earnout milestone deemed due by mid-2023.

**September 14, 2023:** [Fearless Fund case: The state of play and impact on the VC community](#)

On September 1, Venture Forward and NVCA filed an amicus brief in support of Fearless Fund. NVCA, Venture Forward, Gibson Dunn, and O'Melveny & Myers held a conversation on what the Fearless Fund case means for investors, founders, and DEI initiatives in the industry.

**August 10, 2023:** [CVC Mentor Studio: Board Compliance](#)

NVCA, in partnership with King & Spalding, held a CVC Mentor Studio that provided an overview of the typical scope of those policies, how organizations can go about developing and managing such policies, and some common policy requirements and recommendations.

**June 29, 2023:** [Treasury Management Best Practices](#)

NVCA, in partnership with the Klaros Group, discussed treasury management best practices for the industry. The recent bank crisis and rapid increases in interest rates have triggered a swift, predictable and potentially permanent market response as businesses and consumers seek to optimize for both safety and yield.

**June 15, 2023:** [How Private Companies are Navigating Today's Turbulent Capital Markets](#)

In light of the current headwinds across the capital markets landscape, private companies and their key stakeholders are facing significant and rapidly evolving funding challenges. As IPO, SPAC and merger activity remains subdued, it is as important as ever for private companies and their investors to optimize funding strategies while best positioning for the future. This panel discussed how companies are navigating the realities of being private in today's challenging environment, the key issues they are facing, and our outlook for the capital markets for the remainder of 2023 and beyond.

**May 23, 2023:** [2023 Private M&A Update: Deal Term Trends and Tech Sector Insights](#)

NVCA, in partnership with SRS Acquiom, discussed trends in M&A deal terms, with a deep-dive into deals across the tech sector. Drawing from the SRS Acquiom 2023 M&A Deal Terms Study that includes more than 2,100 private-target M&A deals.

**May 4, 2023:** [2023 Trends In Cybersecurity: What VCs and Their Portfolio Companies Need to Know](#)

NVCA, in partnership with EY, held an in depth discussion on key trends companies should keep their eye on and how to protect themselves from potential threats.

**March 12, 2023:** [Sunday Member Briefing: NVCA and Klaros](#)

NVCA and the Klaros Group met to discuss what the current update was on the SVB situation.

**March 11, 2023:** [Saturday Member Briefing: NVCA and Klaros](#)

NVCA and the Klaros Group met to discuss what the current update was on the SVB situation.

**March 10, 2023:** [Treasury Explains SVB](#)

Joshua Frost, Assistant Secretary for Financial Markets, met with the NVCA team on the day FDIC stepped in to close SVB.

**March 1, 2023:** [Negotiating a JDA Term Sheet or Partnership Agreement as Part of a CVC financing](#)

NVCA, in partnership with Morgan Lewis, discussed the integral role that joint development agreements play in CVC financings.

**February 17, 2023:** [2023 NVCA Annual Meeting](#)

NVCA hosted our Annual Meeting where we provided updates for our members on the state of venture. Highlights include the policy outlook for 2023, the value of NVCA membership, and ways to advance the industry.

**December 14, 2022:** Valuation Trends in Q4 2022 and Beyond! [Part 1](#) & [Part 2](#)

NVCA, in partnership with EY, held a discussion on the current VC valuation landscape. Experts walked through real-world examples of valuation scenarios and how to think through them given the shifting economic environment.

**November 29, 2022:** [The Dynamism of Venture is Reaching Washington: A Fireside Chat with Steve Case](#)

NVCA President & CEO Bobby Franklin hosted a fireside chat with Steve Case, Chairman and CEO of Revolution. Their conversation focused on how Washington policymakers are starting to leverage the startup ecosystem to help solve societal challenges and how the venture industry is expanding across the country.

**November 10, 2022:** [Post-Election Update](#)

NVCA's Government Affairs team discussed the outcome of the election on November 8th and how it will impact the VC community.

**November 9, 2022:** [M&A and CVCs: Navigating the Sell-Side M&A Process from a CVC Perspective](#)

NVCA, in partnership with Morgan Lewis, held an educational session to provide CVCs with guidance to navigate through the M&A process and successfully exit interests in portfolio companies.

**October 26, 2022:** [Spotlight on Nashville](#)

NVCA hosted another webinar in our Spotlight On series featuring top VCs and innovators discussing the startup ecosystem in Nashville.

**October 13, 2022:** [M&A Insights: Post-Closing Claims and Purchase Price Adjustments](#)

NVCA and SRS Acquiom discussed M&A post-closing indemnification claims and purchase price adjustments, including a discussion on insights from the SRS Acquiom 2022 M&A Claims Insight Report.

**October 6, 2022:** [Best Practices in Managing & Leveraging Side Letters in CVC Investments](#)

NVCA, in partnership with King & Spalding, discussed the importance of side letters and the powerful role they play for CVC investments. As side letters are becoming an increasingly significant part of CVC financings, the discussion covered common terms, market developments, and practical approaches to side letter negotiations.

**September 29, 2022:** [New Key Indicators: Adapting Your Strategy for High-Risk Markets](#)

NVCA, in partnership with Affinity, discussed how they are navigating the current market with investment strategies during uncertain times, how to identify founders and companies built to endure current conditions, and the best ways to manage and leverage networks.

**September 28, 2022:** [National Security Investment Restrictions Go Global: CFIUS Updates for VCs](#)

NVCA, in partnership with Wilson Sonsini, provided an updated on the Committee on Foreign Investment in the U.S. (CFIUS) enforcement activity impacting VCs and portfolio companies and CFIUS-like regimes in other countries.

**September 8, 2022:** [IRA/CHIPS and Science Update](#)

NVCA's Government Affairs team hosted a Members Only Policy Update that will covered what's going on in Washington, D.C. With the signing of both the Inflation Reduction Act and the CHIPS and Science Act, they broke down how we got here and how this will impact the VC community.

**August 31, 2022:** [Spotlight On St. Louis](#)

NVCA hosted another webinar in our Spotlight On series featuring top VCs and innovators discussing the startup ecosystem in St. Louis.

**July 22, 2022:** [VC Fund Structure & Economics](#)

NVCA hosted a panel discussion and Q&A opportunity with VC partners from NVCA's member community. This event was a forum for state economic development officials to glean insights into important venture capital industry trends and norms as they work on implementing their SSBCI equity programs.

**July 12, 2022:** [NVCA & Venture Forward: SSBCI for Emerging Managers](#)

NVCA and Venture Forward came together to provide insight emerging managers about the State Small Business Credit Initiative (SSBCI) and how to apply now that states have started implementing programs.

**June 30, 2022:** [Spotlight On Washington DC](#)

NVCA hosted another webinar in our Spotlight On series featuring top VCs and innovators discussing the startup ecosystem in Washington, DC.

**June 29, 2022:** [The Energy Transition: Opportunities & Challenges for the Venture & Tech Ecosystem](#)

Investors are funding the energy tech and sustainability ecosystem at record highs. Global VC firms and CVCs are continuing to fund startups innovating in the renewable energy ecosystem, including infrastructure, power generation, storage, energy management, and more. Driving innovation when it is most needed, these investors are addressing short-term challenges while capitalizing on longer-term corporate priorities. NVCA discussed the investment trends in this space from some of the most active participants in the ecosystem.